



Choose a custom business software service provider

<https://trigo.at/insights/business-digitalization/>

Criteria	Importance	TRIGO		Company B		Company C	
		Assessment	Partial utility value	Assessment	Partial utility value	Assessment	Partial utility value
Competent employees*	6	3	18	1	6	2	12
Gutes Preis-Leistungs-Verhältnis	2	3	6	2	4	1	2
Fair Play	2	3	6	2	4	3	6
Customer-orientated, engaged	3	3	9	2	6	2	6
Innovative, Forward thinking	3	3	9	0	0	1	3
Flexible in contract negotiations	1	3	3	0	0	1	1
Good reputation	2	3	6	1	2	2	4
Industry-specific expertise	3	3	9	0	0	1	3
International/global presence	1	0	0	3	3	3	3
Value (this amount can be used to compare)			66	25		40	

#### Importance

3 = very important

2 = important

1 = less important

0 = not important

\* A criterium can be emphasized as extremely important and counted twice if you want to set certain priorities.

#### Evaluation

3 = completely met

2 = met

1 = slightly met

0 = not met



# TRIGO

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Criteria	Importance	Company A		Company B		Company C	
		Assessment	Partial utility value	Assessment	Partial utility value	Assessment	Partial utility value
Competent employees		0		0		0	
Gutes Preis-Leistungs-Verhältnis		0		0		0	
Fair Play		0		0		0	
Customer-orientated, engaged		0		0		0	
Innovative, Forward thinking		0		0		0	
Flexible in contract negotiations		0		0		0	
Good reputation		0		0		0	
Industry-specific expertise		0		0		0	
International/global presence		0		0		0	
Value (this amount can be used to compare)		0		0		0	

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#### Evaluation

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